



# A WORKHORSE IN THE RESTROOM.



No matter the facility, keeping the restrooms clean is no easy feat. Paper towels make it even harder, with maintenance staff working night and day to refill dispensers, empty trash cans, unclog toilets and clean up messes on the floor.

With the XLERATOR® Hand Dryer on your maintenance crew, you can save big money and focus on bigger issues.



**“With the XLERATOR, we’re not finding paper towels all over the floors, toilets, urinals and sinks. We had to have staff continually monitor the bathrooms. Now, if we have a spill out in the concourse area or in a seating section, they’re able to get to those issues a lot quicker and enhance the experience of our guests.”**

■ **JASON STONE,**  
SENIOR DIRECTOR  
OF OPERATIONS

## GILLETTE STADIUM

### DOING THE JOB OF 6,000,000 PAPER TOWELS

At Gillette Stadium, 125 XLERATOR Hand Dryers handle a job that used to require more than 6 million paper towels a year. In addition to a \$50,000 annual cost savings, the dryers also ease the burden on Gillette’s hardworking maintenance staff.

Whether it’s a Patriots game or a Jay-Z and Beyoncé concert, the fan experience is everything at Gillette Stadium. With XLERATORs in the restrooms, maintenance staff can now attend to immediate guest needs much more quickly.

XLERATORs make the restroom experience faster, cleaner and more efficient, while holding up against high traffic and usage.

[!\[\]\(3211b5d1d968fc1665909b34f9f16010\_img.jpg\) WATCH CASE STUDY VIDEO](#)







# GRAND CENTRAL TERMINAL

## PAPER TOWELS HAVE LEFT THE STATION

In the restrooms at Grand Central Terminal, 24 XLERATOR Hand Dryers clean up after more than 750,000 daily visitors, freeing up maintenance staff to keep the rest of the New York City landmark clean and running smoothly.

Before the XLERATOR, Grand Central tried a competitor's trough-style dryer. With its various functionality and hygiene issues, that dryer ended up being even more of a maintenance headache than paper towels.

Since making the switch to the XLERATOR, Grand Central Terminal's restrooms have been described as the "best restrooms in New York City" by Joan Hamburg of WABC, known as New York Radio's First Lady.

[▶ WATCH CASE STUDY VIDEO](#)

**“ With the XLERATOR, we don't have to worry about paper towels ending up outside the garbage cans or plugging up our sewers. It's eliminated the need for paper towels in our restrooms.”**

■ **STEVE STROH,**  
ASSISTANT DEPUTY  
DIRECTOR OF ELECTRICAL AND  
MECHANICAL MAINTENANCE







“In this industry, hospitality is the benchmark of what we do. The restrooms are a high priority. Job number one.”

■ **ANDY YEE,**  
PRINCIPAL MANAGING  
PARTNER



## BEAN RESTAURANT GROUP

### SIXTEEN RESTAURANTS. ONE RESTROOM SOLUTION.

The Bean Restaurant group has sixteen successful restaurant brands. Besides great service and excellent food, they all have one thing in common—XLERATOR Hand Dryers in the restrooms.

The XLERATOR is a completely touchless solution that creates a more hygienic restroom environment and eliminates the constant maintenance and clean-up associated with paper towels.

A big part of the Bean Restaurant Group's 95% cost savings over paper towels is the elimination of labor and maintenance costs related to paper. This savings allows maintenance staff to focus more time and resources on the dining room and the kitchen.

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# LONGMEADOW HIGH SCHOOL

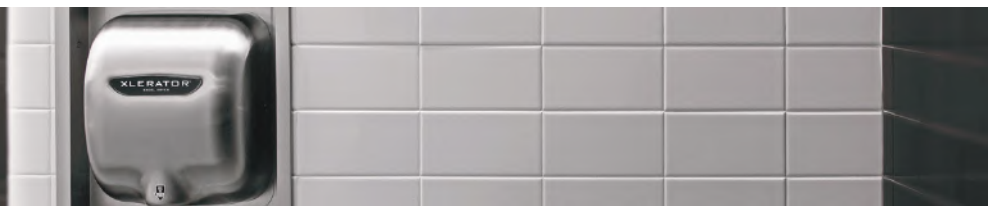
## SUBTRACTING MAINTENANCE ISSUES

When Longmeadow High School planned their \$82 million rebuilding project, there were many factors to consider. But one thing was never in doubt: XLERATOR Hand Dryers in the restrooms.

With 1,000 students, 100 teaching faculty and a support staff of 25 coming through the school every day, XLERATOR Hand Dryers are instrumental in eliminating a majority of restroom maintenance needs.

In addition to the usual mess and disposal waste of paper towels, a high school also has a much higher incidence of sinks and toilets clogging because of students joking around and misusing the towels. The XLERATOR takes care of that issue as well.

[▶ WATCH CASE STUDY VIDEO](#)



**“With a building that has 1,200 people, you not only have the use of paper towels, you also have disposal and maintenance. The XLERATOR was an easy option. And our facility managers are thankful they’re not cleaning up a paper towel mess every night.”**

■ LAWRENCE BERETE,  
PRINCIPAL

**ELIMINATE THE LABOR, MAINTENANCE AND WASTE OF PAPER TOWELS**

**BY VISITING [WWW.EXCELDRYER.COM/CALCULATOR-DIAL](http://WWW.EXCELDRYER.COM/CALCULATOR-DIAL)**



**TIME TO THROW IN THE TOWEL®**

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