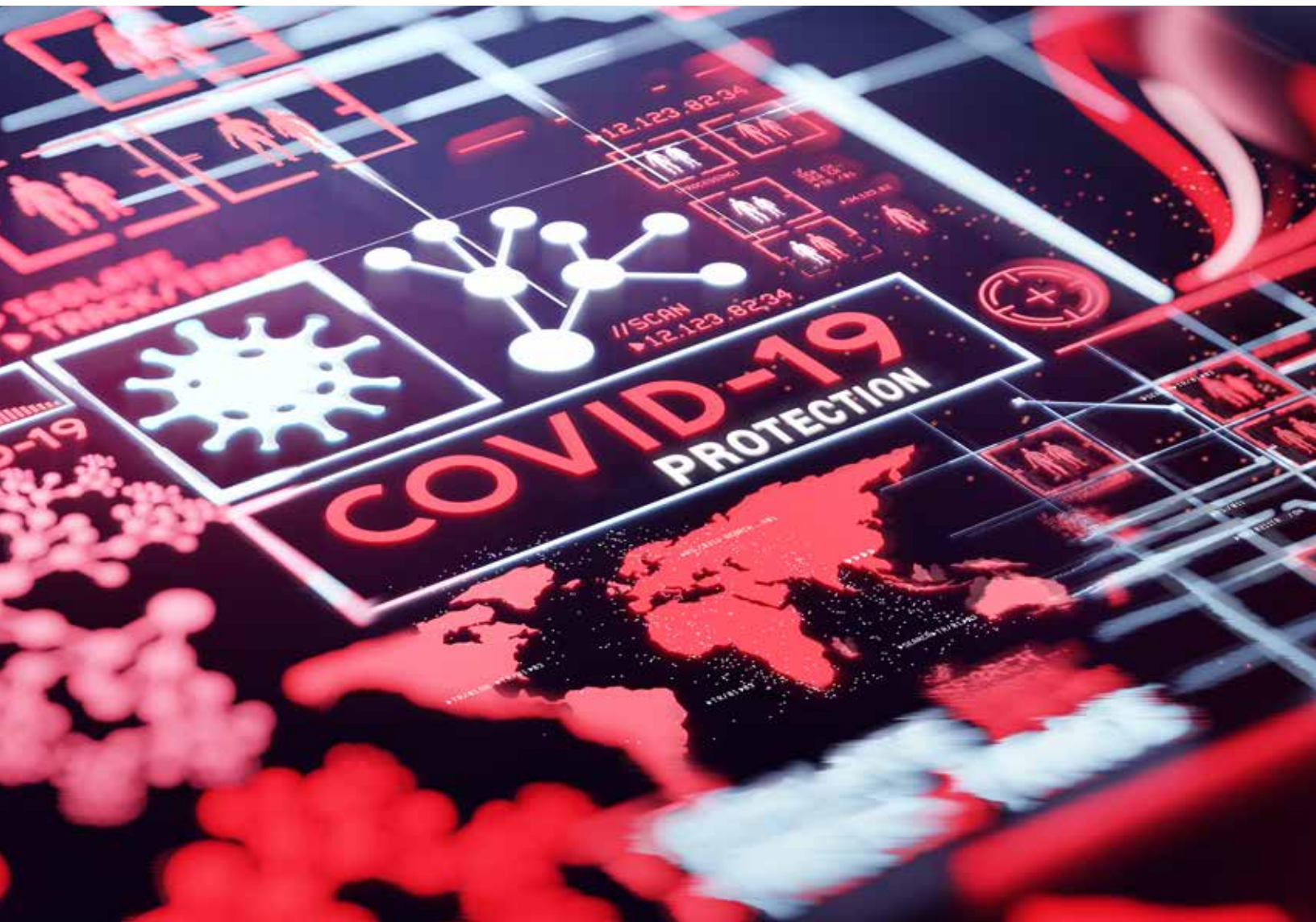


# XLERATOR<sup>®</sup> HAND DRYER:

## A HYGIENIC SOLUTION FOR A WORLDWIDE ISSUE



At Excel Dryer, our dedication to superior hygiene and restroom cleanliness has led to solutions like the high-speed, energy-efficient XLERATOR Hand Dryer, which facilities have relied upon for improved hand hygiene and a clean, efficient restroom experience.

The four facilities discussed here have raised the bar for hand hygiene, protecting the health of customers in healthcare, senior living, public transportation and hospitality.



# XLERATOR = HAND HYGIENE

*Hand Washing and Drying Top Defense Against the Spread of Germs.*

*"Both clean towels or air hand dryers are effective ways to dry hands."*

- August 2020



*"Once your hands are cleaned, you should dry them thoroughly by using paper towels or a warm air dryer."*

- April 2020



*"Are hand dryers spreading the coronavirus? Our experts said no. There is no evidence that these hand dryers are spreading the virus."*

- March 2020



**HEPA FILTRATION SYSTEM**  
**99.999%**  
**REMOVAL OF VIRUSES**  
**FROM THE AIRSTEAM<sup>1</sup>**

<sup>1</sup>Based on April 2020 testing performed by LMS Technologies





## NORTHWESTERN MEMORIAL HOSPITAL

### Good Hygiene Saves Lives

It's emergency time at world hospitals, where hand hygiene is a crucial step to prevent infection in patients. Hand hygiene starts in restrooms, where damp paper towel waste is too often left unattended, clogging toilets and harboring bacteria.

After researching electric hand drying solutions, Northwestern Memorial Hospital in Chicago selected the XLERATOR as the most hygienic hand drying solution on the market. The hospital's control board concluded that the XLERATOR's traditional, high-velocity air stream was hygienically superior to trough-style hand dryers, citing concerns that the troughs could catch and hold pools of water that could breed bacteria.

They made the switch to XLERATOR, installing more than 120 models in its restrooms. "After installing the dryers our plumbing issues were eliminated and our bathrooms cleaner," says David Stout, Director of Facilities Engineering. "We look at this product like it was tailor made for us."

At a time when hospitals are in greater demand, the hygienic XLERATOR Hand Dryer offers increased protection from bacteria and communicable diseases.



***"A primary focus has been reducing maintenance needs while improving sanitation in the hospital's hundreds of staff and public washrooms. As washrooms are renovated, we're installing equipment and materials that are much easier to maintain, have longer life spans and keep the restrooms sanitary."***

[READ CASE STUDY](#)

**DAVID STOUT,**  
DIRECTOR OF FACILITIES ENGINEERING,  
NORTHWESTERN MEMORIAL HOSPITAL



***“It’s important that we have good infection control at Seabury and throughout our healthcare system. With the XLERATORs, I believe the restrooms are more hygienic because you don’t have the soiled paper laying around on the floor or the counters.”***

**RICHARD HEATH,**  
CEO, SEABURY LIFE PLAN COMMUNITY

## **SEABURY LIFE PLAN COMMUNITY**

### **Protecting Our Most Vulnerable Citizens**

The elderly are often at greater risk for disease, due to compromised immune systems and underlying conditions that weaken their defenses against viruses. That’s why Seabury, a leading-edge active Life Plan Community for residents over the age of 50, upgraded their facilities with the high-speed, energy-efficient XLERATOR.

After disappointing results in function and performance from hand dryers of other manufacturers, CEO Richard Heath is pleased with the XLERATOR Hand Dryer, which has been installed in areas where proper hygiene is of the utmost importance, such as the health clinic, skilled nursing areas, assisted living and independent living wings. “I would definitely recommend other healthcare facilities and continuing care retirement communities use XLERATOR,” says Heath.

With hand drying solutions like XLERATOR protecting the health of Seabury’s residents, they can go about fulfilling the community’s motto—Get Busy Living.

**WATCH CASE STUDY**





## GRAND CENTRAL TERMINAL

### Hygienic Protection for 750,000 Daily Visitors

Like a small city, New York City's renowned Grand Central Terminal hosts over 750,000 daily visitors, with 44 train platforms, 35 restaurants and 68 shops. As part of a broad campaign to optimize its cleanliness and sustainability, the terminal chose the XLERATOR, not only a more hygienic hand drying solution than paper towels, but a high efficiency hand dryer that offers a 95% cost savings over the paper toilet-cloggers.

The original, patented XLERATOR is a more hygienic solution than conventional hand dryers as well. The XLERATOR's no-touch, sensor-activated technology reduces touch points where contagion can spread. "Visitors don't want to touch something that hundreds of other people have touched," says Steve Stroh, Assistant Deputy Director of Electrical and Mechanical Maintenance.

When you're serving a small city in the biggest city of the world, every step towards better hygiene is one in the right direction.



***"Paper towels typically end up in the toilets and plugging up sewer systems. With the XLERATOR, we don't have to worry about paper towels ending up outside the garbage cans or plugging up our sewers. It's eliminated the need for paper towels in our restrooms."***

[WATCH CASE STUDY](#)

**STEVE STROH**, ASSISTANT DEPUTY DIRECTOR OF ELECTRICAL AND MECHANICAL MAINTENANCE, GRAND CENTRAL TERMINAL



## MAX BURGER

### Everyone Deserves A Clean Restroom

Speaking of Grand Central Terminal's 750,000 daily visitors, that's the number of paper towels that restaurant Max Burger went through annually before making the switch to the XLERATOR Hand Dryer. Those paper towels were really piling up. "Your restrooms have to be as clean as your kitchen," says Tim Taillefer, General Manager. "If you have a guest who goes into a dirty bathroom, they're going to be scared."

Max Burger's bad experience with bacteria growing in their previous trough-style hand dryers was one factor in their choice of XLERATOR. Another was consideration for staff and customer health. XLERATOR's touch-free drying experience cuts down on cross-contamination. "The flu can wipe out half my staff in a day," says Taillefer.

Excel Dryer offers a HEPA Filtration System proven to remove 99.999% of viruses from the airstream<sup>1</sup>. It is the only system with a washable pre-filter for reliable performance and extended filter life. The HEPA Filtration System is available as an optional feature or can easily be retrofitted into existing units. These features along with Antimicrobial Wall Guards provide the ultimate hygienic restroom experience, sending diners out into the world with cleaner hands.

***"The cost savings over a five-year cycle are in the tens of thousands of dollars. Plus, it keeps the restroom free and clear of debris so it looks great every time you walk in."***

**TIM TAILLEFER**, GENERAL MANAGER  
MAX BURGER

These four businesses—among many others—have made the switch to the most hygienic hand drying solution available today. The original, patented XLERATOR Hand Dryer with HEPA Filtration Systems can elevate your restroom's hygiene, protecting the health of your community, and curbing the spread of infectious diseases.

[WATCH CASE STUDY](#)

<sup>1</sup>Based on April 2020 testing performed by LMS Technologies.



# TIME TO THROW IN THE TOWEL<sup>®</sup>

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2021