

SACRAMENTO HIGH SCHOOL

A SUSTAINABILITY REPORT CARD

" Excel Dryer's expertise and knowledge about the importance of energy-efficient, low-maintenance and durable hand dryers made a tremendous impact on our sustainability transformation at the Sacramento City Unified School District."

» FARAH WISSINGER
ENVIRONMENTAL
SUSTAINABILITY MANAGER

THE SACRAMENTO CITY UNIFIED SCHOOL DISTRICT SCORES STRAIGHT A'S WITH THE INSTALLATION OF HIGH-SPEED, ENERGY-EFFICIENT XLERATOR® HAND DRYERS

Excel Dryer has partnered with the Center for Green Schools at the U.S. Green Building Council (USGBC) to help create high-performing schools that provide safer learning environments for children. With their high-speed, energy-efficient hand dryers, Excel Dryer has provided an opportunity for schools to embrace sustainable facility maintenance solutions that save time and money while creating a more hygienic environment for students.

The Center for Green School's mission to put every student within this generation in a green school resonates with schools around the world, including the Sacramento City Unified School District, which was one of the very first to adopt XLERATOR hand dryers as part of their 'putting children first' strategy.

Josh Ingram, Facility Operations Manager of the Sacramento Charter High School (Sac High), took a look at the school's purchasing and quickly identified paper towel consumption as a major problem. Sac High was using more than a million paper towels a year, at a cost of almost \$18,000, without accounting for labor, maintenance and waste removal fees. With the help of Kent Jones, Sacramento City Unified School District's Facilities Operation Specialist, Ingram began to pursue the most cost-effective alternative to paper towels.

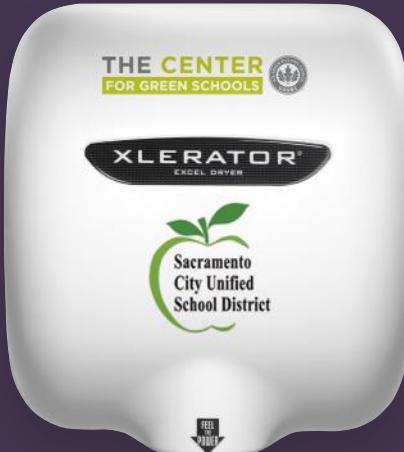
THE SACRAMENTO CITY UNIFIED SCHOOL DISTRICT DOES THEIR HOMEWORK

After a series of testing and comparison of other brands, Sacramento City Unified School District facility maintenance managers narrowed in on the XLERATOR Hand Dryer.

The XLERATOR dries hands completely in 8 seconds* and represents a 95% cost savings when compared to paper towels, eliminating their labor, maintenance and waste. It is the only hand dryer to be Made In USA Certified®, is BuildingGreen Approved and helps facilities qualify for LEED credits.

In 2017, Excel Dryer became the first hand dryer manufacturer to publish third-party verified Environmental Product Declarations (EPDs).

A customized cost-savings analysis revealed that XLERATOR could save Sac High almost \$17,000 annually – a 97.96 percent savings versus paper towels – and eliminate 5,587 pounds of paper towel waste a year.





» PROBLEM

High operational and maintenance costs,
need for sustainable solutions

» SOLUTION

XLERATOR Hand Dryers

» RESULTS

Annual cost savings of \$18,000, reduced carbon
footprint, hygienic environment for students



"The high-speed, energy-efficient XLERATOR hand dryers are helping to reduce our operational costs by lowering our paper towel consumption and reducing the amount of labor needed to maintain our facilities," says Kent Jones, District Facilities Operations Specialist. "XLERATOR's compact size, high-volume output and durability also make it an outstanding choice for our urban school district. The many different finishes that the high-speed, energy-efficient hand dryers come in makes finding the right dryer easy. Last but not least, we found that the cost of the XLERATOR, compared to others, was very reasonably priced and would allow us to install many more of them as compared to other brands."

In addition to cost savings, the Sacramento City Unified School District was interested in sustainable solutions.

"Excel Dryer's expertise and knowledge about the importance of energy-efficient, low-maintenance and durable hand dryers made a tremendous impact on our sustainability transformation at the Sacramento City Unified School District," says Farah Wissinger, Environmental Sustainability Manager for the school district.

Excel's customized cost-savings analysis was able to evaluate key variables to address the school's environmental concerns. The report estimated the XLERATOR would reduce the school's carbon footprint by 80.73 percent, which the United States Environmental Protection Agency (EPA) estimates an equivalent annual savings of 104 trees, 18.48 cubic meters in landfill space, over 123,000 gallons of water, and emissions from over 116 gallons of gasoline.

"The addition of XLERATOR dryers is saving us time and money while also reducing our carbon footprint, which is a great lesson for our students, too. We plan to continue installation of XLERATOR dryers throughout the Sacramento City Unified School District," says Wissinger.

Excel Dryer's expanded and enhanced product line — featuring XLERATOR, XLERATOR^{eco}® and ThinAir® hand dryers — comes equipped with speed, sound and heat control, multi-voltage options (110-120V or 208-277V) and an externally visible service LED to streamline maintenance. With the most options and accessories in the industry, you can create the best hand drying solution for any restroom environment.

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» KENT JONES
DISTRICT FACILITIES
OPERATIONS SPECIALIST

*Dry time and energy use testing performed by SGS International on standard XLERATOR Hand Dryer with 0.8" nozzle to 0.25g or less of residual moisture, pursuant to the UL Environment Global Product Category Rules (PCR) for Hand Dryers.



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