XLERATOR® HAND DRYER

GREEN BENEFITS

CARBON FOOTPRINT

Results from the Quantis International LCA Study that was peer reviewed to ISO 14040 Standards.

- Reduce Carbon Footprint
- Up To 75% vs. Even 100% Recycled Paper Towels.

Cost Per 1,000 Hand Dries

Environmental Building News requested LCA experts Greg Norris of Sylvatica, Inc. and Bev Sauer of Franklin Associates, Ltd. to consult data from Franklin Associates as used in the SimaPro LCA software to produce these results.

- 98% Cost Savings Per 1000 Uses vs. Paper Towels.

ENERGY USED PER HAND DRY

- Over An 80% Reduction Of Energy Per Use vs. Recycled Paper Towels.

CERTIFICATIONS

Over An 80% Reduction Of Energy Per Use vs. Recycled Paper Towels.

<table>
<thead>
<tr>
<th>Description</th>
<th>Mj/kg</th>
<th>Towels/kg</th>
<th>kW draw</th>
<th>Time (sec)</th>
<th>kJ/Use</th>
<th>Cost Per 1,000 Uses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Virgin Towel</td>
<td>131</td>
<td>352</td>
<td>–</td>
<td>–</td>
<td>743</td>
<td>$23</td>
</tr>
<tr>
<td>Recycled Towel</td>
<td>81</td>
<td>352</td>
<td>–</td>
<td>–</td>
<td>460</td>
<td>$23</td>
</tr>
<tr>
<td>Standard Dryer</td>
<td>–</td>
<td>–</td>
<td>2.2</td>
<td>30</td>
<td>222</td>
<td>$1.47</td>
</tr>
<tr>
<td>XLERATOR® Hand Dryer</td>
<td>–</td>
<td>–</td>
<td>1.5</td>
<td>10</td>
<td>76</td>
<td>.50</td>
</tr>
</tbody>
</table>

Climate Change Score (kgCO2eq)

- Materials Production
- Manufacturing
- Transportation
- Use
- End of Life

Over An 80% Reduction Of Energy Per Use vs. Recycled Paper Towels.
GREEN FACTS

In March 2000, the U.S. Green Building Council formally released the LEED Green Building Rating System. Today, nearly 10,000 public and private building projects in the United States and abroad have used LEED as their certification standard. XLERATOR and XLERATORReco hand dryers help facilities qualify for LEED Credits in several areas:

- EA (Energy and Atmosphere) Credit Optimize Energy Performance
- MR (Materials and Resources) Credits for Building Product Disclosure and Optimization
  - Environmental Product Declarations – Ongoing (LEED O+M projects only)
- MR (Materials and Resources) Credit Solid Waste Management – Ongoing (LEED O+M projects only)
- EQ (Indoor Environmental Quality) Credit Green Cleaning – Custodial Effectiveness Assessment (LEED O+M projects only)

For a complete, detailed list, please reference the XLERATOR AND XLERATORReco HAND DRYER LEED V4 CREDIT CONTRIBUTION

Do you know the facts?

- Seventeen trees are consumed to make one ton of paper.
- One ton of paper production pollutes 20,000 gallons of water.
- One ton of paper consumes three cubic yards of landfill.
- Average cost of paper is 2 cents per hand dry using paper towels vs. 1/10th of a cent using hand dryers.

US GREEN BUILDING COUNCIL

Excel Dryer Inc. has been an organizational member of the USGBC since 2003. USGBC’s mission is to transform the way buildings and communities are designed, built and operated, enabling an environmentally and socially responsible, healthy, and prosperous environment that improves the quality of life. Our East Longmeadow, MA office facility earned LEED-Ci Gold certification in 2011.

GREEN BUILDING INITIATIVE

Excel Dryer is a registered supporter of the Green Building Initiative. The mission of the Green Building Initiative is to accelerate the adoption of building practices that result in energy-efficient, healthier and environmentally sustainable buildings by promoting credible and practical green building approaches for residential and commercial construction. Our East Longmeadow, MA office facility earned a Green Globes rating of 1 Globe in 2012.

SUSTAINABLE BUILDINGS INDUSTRY COUNCIL

Excel Dryer is a member of the Sustainable Buildings Industry Council. Since its inception in 1980, SBIC has been a national leader in defining the whole-building approach to design, which results in high performance buildings and favors sustainability as a prominent design objective. SBIC members and partners share the common goal of delivering buildings that provide long-term value and performance, reduce operating costs, keep occupants safe, comfortable and healthy, and protect the natural environment.

GREEN RESTAURANT ASSOCIATION

The XLERATOR, XLERATORReco and ThinAir Hand Dryers are endorsed by the GRA as the best environmental solutions in the hand dryer category for the restaurant industry.

GREEN HOTELS ASSOCIATION

Excel Dryer is an adopter of the Architecture 2030 Challenge for Products. Issued by Architecture 2030 in response to the climate change crisis, the Challenge seeks thought leaders of the global architecture and building community to adopt, design and manufacture ‘green’ and low-carbon products that reduce their carbon footprint by 30 percent below the product average by 2014 and then incrementally improve the reduction to 50 percent by the year 2030.

For complete, detailed list, please reference the XLERATOR AND XLERATORReco HAND DRYER LEED V4 CREDIT CONTRIBUTION

EXCEL DRYER INC  •  1.800.255.9235  •  EXCELDRYER.COM

TIME TO THROW IN THE TOWEL®

MAY 2017

17GBC0146