

FIRST GLOBAL PCR

EXCEL DRYER IS PROUD TO LEAD THE HAND DRYER INDUSTRY INTO THE AGE OF

TRANSPARENCY

BY INITIATING AND CHAIRING THE FIRST-PUBLISHED, GLOBAL PCR WITH UL ENVIRONMENT.

WHAT IS A PCR?

A **Product Category** is a group of products that fulfill an equivalent function, for example:

HAND DRYERS:
XLERATOR®
XLERATOReco®
ThinAir®

PCR =

A set of rules, requirements and guidelines following internationally established protocols to develop

ENVIRONMENTAL PRODUCT DECLARATIONS (EPD)
(a type III, independently verified ecolabel)

for one or more product categories.

EPDs

Comprehensive, internationally-harmonized reports that document the ways in which a product, throughout its lifecycle, affects the environment.

WHO CREATES A PCR?

UL Environment is a global program operator for PCRs with more than a century of experience developing safety and environmental standards. And a global model for science-backed development of PCRs and EPDs.



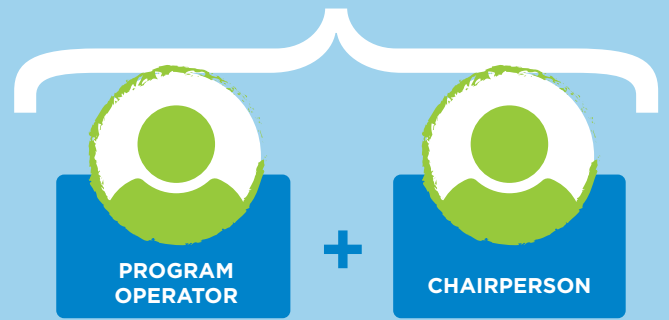
“At UL Environment, we continue to break new ground in our mission of creating a safer, more sustainable world. We are proud to produce the first-ever global PCR and to create the first industry consensus standard for the hand dryer industry. We applaud the efforts of the hand dryer industry to develop this PCR, which is a big first step in providing transparency for their products.”

Anna Nicholson

Product Manager of Environmental Product Declarations at UL Environment

TO PRODUCE A PCR

PCR DEVELOPMENT COMMITTEE



+ TWO COMMITTEES OF INDUSTRY LEADERS:



+



Definitions and testing methods run through an exhaustive process to reach consensus.



The PCR draft is reviewed by an Expert Peer Review Panel, followed by a 30-day open comment period.



After all comments are addressed, the PCR is reviewed a final time by the Expert Peer Review Panel before publication.



ONCE THE PCR IS CREATED, THE NEXT STEPS ARE:

1. PERFORM A LIFE CYCLE ASSESSMENT



2. THEN CREATE THE

EPDs

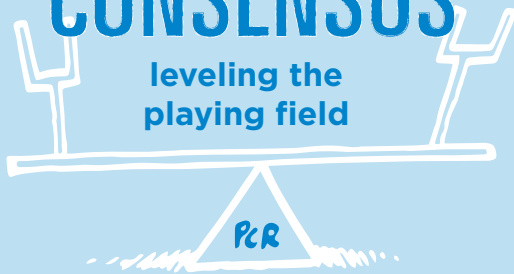
WHY DO WE NEED THEM?

TO CONFORM TO A PCR

Every product with an EPD must be evaluated through the same use-phase methods developed with

INDUSTRY CONSENSUS

leveling the playing field



AND REPORTED IN A

CLEAR, CONSISTENT WAY.

SOME EXAMPLES OF EVALUATION MEASURES ARE:



ENERGY PER USE



DRY TIME

WITHOUT PCR



Comparing evaluation measurement results and environmental impact data is like comparing apples to oranges.

WITH PCR



The playing field is leveled by using industry consensus evaluation methods to compare products' environmental impact and performance—creating a true apples-to-apples comparison.

THIS MEANS

Every product in a given industry can have its environmental impact and performance evaluated in a clear, consistent and transparent way, allowing you to make a more informed decision.

MAKE MORE INFORMED DECISIONS



WHY IS EXCEL NUMBER ONE?

On our path to creating the first ever hand dryer EPD, per the UL Environment Global PCR, we had our XLERATOR and XLERATOReco models third-party tested by SGS, a Certified Body Testing Laboratory (CBTL).



An internationally known leader in inspection, verification, testing and certifications with more than 75,000 employees and a network of more than 1,500 offices and laboratories around the world. SGS is recognized as the global benchmark for quality and integrity.

THE RESULTS ARE IN



8 SECOND*
DRY TIME

3.7 Wh*
ENERGY PER USE



10 SECOND*
DRY TIME

1.7 Wh*
ENERGY PER USE

TESTED TO
PCR
GUIDELINES

ONLY SPECIFY OR BUY HAND DRYERS TESTED TO PCR GUIDELINES.

CHOOSE **XLERATOR!**

TIME TO THROW IN THE TOWEL®



800.255.9235 | exceldryer.com | sales@exceldryer.com

*Dry time and energy use testing performed by SGS International on standard XLERATOR/XLERATOReco Hand Dryers with 0.8" nozzle to 0.25g or less of residual moisture, pursuant to the UL Environment Global Product Category Rules (PCR) for Hand Dryers.